### NEW ORLEANS JAZZ ORCHESTRA, INC.

FINANCIAL STATEMENTS
June 30, 2010

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 3/30/11

DEMONTE & FALGOUST, LLC

MIMBER FIRM NATIONAL CONFIRENCE OF CPA PRACTITIONERS SOCIETY OF LOUISIANA CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors New Orleans Jazz Orchestra, Inc. New Orleans, Louisiana

#### Gentlemen:

DAVID T. DEMONTE, CPA

JOHN R. FALGOUST, JR., CPA

We have compiled the accompanying statement of financial position for The New Orleans Jazz Orchestra, Inc., a Non-Profit Organization, as of June 30, 2010 and 2009, and the related statement of activities for the one and twelve-month periods then ended. We have also compiled the statement of cash flows for the one and twelve-month periods ended June 30, 2010, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying statements and. accordingly, do not express an opinion or any other form of assurance on them.

Generally accepted accounting principles require that fixed assets be depreciated over their estimated useful lives. Depreciation has been computed on several fixed assets in accordance with the Modified Accelerated Cost Recovery System required for federal income tax purposes, which does not generally allocate depreciation to expense over the estimated useful lives of the assets. The effects of this departure from generally accepted accounting principles on financial position, results of operations. and cash flows have not been determined

The New Orleans Jazz Orchestra, Inc. has elected to omit substantially all of the disclosures required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about The New Orleans Jazz Orchestra, Inc.'s financial position, results of operations, and changes in fund balances. Accordingly, these financial statements are not designed for those who are not informed about such matters.

De Mont : Talgout, CP45

We are not independent with respect to New Orleans Jazz Orchestra. Inc.

August 24, 2010

### NEW ORLEANS JAZZ ORCHESTRA

# COMPARATIVE BALANCE SHEETS JUNE 30, 2010 and 2009

### **ASSETS**

	Current Year	Last Year
CURRENT ASSETS		
CASH		
Cash/Operating Acct.	\$ 3.312.21	\$ 403,806.75
Cash/Payroll Acct.	5,509.78	5,965.93
TOTAL CASH	8,821.99	409,772.68
TOTAL CURRENT ASSETS	8.821.99	409,772.68
FIXED ASSETS		
Computers	18,998.02	14,890.64
Furniture & Fixtures	53,743.05	53,743.05
Software	2.075.00	2,075.00
Website	11,200.00	11,200.00
TOTAL FIXED ASSETS	86,016.07	81,908.69
Less Allowance for Depreciation	(58,385.00)	(46,602.00)
NET FIXED ASSETS	27.631.07	35,306.69
TOTAL ASSETS	\$ 36,453.06	\$ 445,079.37

### NEW ORLEANS JAZZ ORCHESTRA

## COMPARATIVE BALANCE SHEETS JUNE 30, 2010 and 2009

### LIABILITIES

	Current Year	Last Year	
CURRENT LIABILITIES			
Accounts Payable	\$ 68,298.19	\$ 410,000.00	
Capital One Line of Credit	8,655.45	12,670.01	
Note Payable/Regions	250,692.98	249,448.79	
Loan Payable/Goldring	75,000.00	0.00	
Loan Payable/Mayfield	45.000.00	0.00	
Loan Payable/Poorman	75,000.00	25,000.00	
Federal Income Tax W/Held	2,336.00	2,174.00	
FICA/Medicare Tax W/Held	2,770.79	2,924.36	
State Income Tax Withheld	0.00	745.19	
TOTAL CURRENT LIABILITIES	527,753.41	702,962.35	
FUND BALANCE			
Fund Balance	(491.300.35)	(257,882.98)	
TOTAL FUND BALANCE	(491,300.35)	(257,882.98)	
TOTAL LIABILITIES			
AND FUND BALANCE	\$ 36,453.06	\$ 445,079.37	

#### New Orleans Jazz Orchestra

### STATEMENT OF INCOME WITH BUDGETARY COMPARISONS FOR THE ONE AND TWELVE MONTHS ENDED JUNE 30, 2010

	CURRENT AMOUNT	MONTH PCT.	YEAR TO AMOUNT	DATE PCT.	THIS MO BUDGET	YTD BUDGET		BUDGET (WORSE)
REVENUES								%
Board Contributions	\$ 0	0.0 5	<b>6</b> 0	0.0 \$	2,917.5	35,000	(35,000)	(100)
Foundations	Ü	0.0	402,500	65.4	37,500	450,000	(47,500)	
Corporations	Û	0.0	0	0.0	6.250	75,000	(75,000)	
Touring Fees	29,000	91.3	105,871	17.2	2,500	30,000	75,871	253
Individuals	()	0.0	3,945	0.6	3,333	40,000	(36,055)	
Public Support	0	0.0	0	0.0	8,333	100.000	(100,000)	(100)
Other Revenue	0	0.0	37,800	6.1	0	0	37.800	(100)
Local Concert Series Wisner Grant/Sculpture Pk	O O	0.0 0.0	0	0.0 0.0	8,333 93,333		(100.000)	(100) (100)
Special Events	Ú	0.0	18.617	3.0	• 4.166	50,000	(31,383)	(63)
Merchandising	2,751	8.7	1,780	0.3	416	5.000	(3,220)	(64)
Love Sessions	2,7.4	0.0	44.844	7.3	0	0.000	44_844	
NET REVENUES	31,751	100.0	615.357	100 0	167,081		(1,389.64)	(69)
							<u>``</u>	
CONCERT/TOUR EXPENSES		1003		14		FF 00-		
Performance Tour	31.853	100 3	90,772	14.8	4,583	55,000	(35,772)	(65)
Performance Local	14,550	45.8 8.7	137.787 5.271	22.4 0.9	20.833	250,000	112,213 (271)	45 (5)
Merchandising Special Events	2,751 0	8.7 0.0	8,133	1.3	417 2,500	5,000 30,000	21.867	73
Wisner Grant/Sculpture Pk	60,000	189.0	0.133	00	43,333	1.120.000	1,120,00	100
Love Sessions	00,000	0.0	43,735	7.1	0	0.120,000	(43,735)	0
CD Recording Expense	ő	0.0	2.465	0.4	0	Ü	(2.465)	ŏ
TOTAL CONCERT AND								
TOUR RELATED EXPENSES	109,154	343.8	288,163	46.8	121,666	1.460,000	1,171,83	80
GENERAL & ADMINISTRATIVE EXPENSE								
Direct Payroll	34.125	107.5	388,383	63.1	32.834	394,000	5.617	1
Payroll Taxes	1,309	4.1	15,271	2.5	2.500	30,000	14,729	49
Bank Charges/PR Proc Fee	53	0.2	2,533	0.4	0	0	(2,533)	0
Print Ads/Creative Designs	(1	0.0	872	0.1	500	6,000	5.128	85
Marketing	(1	0.0	1.500	0.2	Ü	Ö	(1.500)	0
Travel Expense	0	0.0 0.0	10,475	1.7	0	2.500	(10,475)	0 88
Website Maint/Redesign Meals & Entertainment	(1 223	0.0	313 7.557	0.1 1.2	208 500	2,500 6,000	2,188 (1,557)	(26)
Insurance	0	0.7	12,675	2.1	583	7,000	(5,675)	(81)
Telephone Services	2,202	6.9	14,332	2.3	1,125	13,500	(832)	(6)
Parking	16	ŭ i	507	0.1	83	1.000	493	49
Computer Supplies/Expense	0	0.0	938	0.2	333	4,000	3,062	77
Printing/Office Supplies	1,650	5.2	6,290	f 0	583	7,000	710	10
Copy Machine Lease	681	2.1	4,779	0.8	430	5,160	381	7
Postage & Shipping	388	1.2	1,191	0.2	42	500	(691)	(138)
Monthly Bookkeeping/Tax Return	0	0.0	17,571	2.9 2.2	1,746	20.950	3,379	16
Development Consultant Fees	1,800	5.7	13,462 13,058	2.1	200	2,400	(11,062)	(461)
Interest Expense/Income Depreciation	(1,002) 11,783	(3.2) 37.1	11.783	1.9	999.1 0	20,000	6,942 (11,783)	35 0
Miscellaneous	1,495	4.7	11.763	0.0	100	1.200	1,200	100
Non-deductible expenses	(44)	(0.1)	ő	0.0	()	0	()	0
TOTAL GEN & ADMIN EXPENSE	54,679	172.2	560,612	91.1	43,449	521,410	(39.202)	(8)
TOTAL EXPENSES	163,833	516.0	848,775	137.9	165,115	1,981,410	1,132,63	57
NET INC/(DEC) IN FUND BALANCE	\$ (132,082)	(4160) \$	(233,418)	(37.9)\$	1,966\$	23,590		

### NEW ORLEANS JAZZ ORCHESTRA

## STATEMENT OF CASH FLOWS FOR THE ONE AND TWELVE MONTHS ENDED JUNE 30, 2010

	Current Period	Year to Date
CASH FLOWS FROM(FOR) OPERATING ACTIVITIES:		
Net income(loss)	\$ <u>(132,082.40)</u>	\$ <u>(233.417.37)</u>
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	11,783.00	11,783.00
Change in current assets and liabilities:		
Increase/(decrease) in accts payable	1,638.85	(341,701.81)
Increase/(decrease) in payroll taxes	(645.10)	(736.76)
Total adjustments	12.776.75	(330,655.57)
Net cash from (for)	<del></del>	
operating activities	(119.305.65)	(564,072.94)
CASH FLOWS FROM(FOR) INVESTING ACTIVITIES:		
Equipment purchases		(4,107.38)
Net cash (for)		
investing activities		(4,107.38)
CASH FLOWS FROM(FOR) FINANCING ACTIVITIES:		
Loan Proceeds	120.000.70	231,247.02
Loan Repayments  Net cash from(for)	(2,386.57)	(64,017.39)
financing activities	117,614.13	167,229.63
NET INC/(DEC) IN CASH AND CASH EQUIVALENTS  Cash and cash equivalents	(1,691.52)	(400.950.69)
at beginning of period	10,513.51	409,772.68
Cash and cash equivalents	<del></del>	
at end of period	\$ <u>8,821.99</u>	\$ 8,821.99